

Sanders to Speak at NCMA Orange County Chapter

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Friday, 12 October 2018 00:00 -

Once again I will make the journey from San Diego to Irvine in order to present to the Orange County Chapter of the NCMA. This time they let me choose my own adventure. I picked Contract Close-Outs.

First: [Link](#) to presentation details. Follow the link and you will see that I'm presenting October 17th, starting at 6:45 PM. (I'll need that time to navigate the traffic on The 5.)

Second: Why Contract Close-Outs? I mean, could I have picked a more boring topic? Nobody cares about closing-out contracts.

Exactly.

The fact is, closing-out contracts can be very important to the financial health of any contractor. The fact is, the government cares very much about closing-out contracts and eliminating "Unliquidated Obligations" that can mess up financial statements, and keep agencies from getting "clean" audit opinions. The fact is, your backlog of physically completed but not formally closed contracts is like an anchor, holding you and your company back.

So I chose a topic that is seemingly of little importance, but which actually has a potentially significant impact on both government and contractor.

If you're in the area, why not show up and participate in the discussion?